

BESPOKE | CONNECTIONS

Connecting Wealth With Opportunity

2025

COMPANY PROFILE





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About Us

About Us

Bespoke Connections is a fast-growing global placement firm specializing in raising capital for global alternative funds & select direct investment opportunities from our long-standing relationship with Family Offices, UHNWs, and Institutional Investors across 20+ countries. Our longstanding global experience has enabled us to build deep relationships with a diverse group of investors. Our clients are leading and emerging asset managers, for whom we design and implement marketing solutions, with the central aim of reaching capital raising targets or facilitating business development by introducing high quality, long-term investors.

Established in 2012 by experienced entrepreneurs with over fifty years of collective wealth management expertise, our roots in family offices, private banking, and corporate events strengthen our ability to deliver unparalleled service and expertise.

2012

FOUNDED

18

PROFESSIONALS

20+

COUNTRIES

700+

INVESTOR
RELATIONSHIPS

500+

ROADSHOW
MEETINGS HELD



Our Services

Our Services



Global Investor Network

100
APPROX.
INVESTORS
UNITED KINGDOM

60
APPROX.
INVESTORS
ASIA/SOUTH KOREA

80
APPROX.
INVESTORS
NORDICS

100
APPROX.
INVESTORS
MIDDLE EAST

300
APPROX.
INVESTORS
EUROPE

100
APPROX.
INVESTORS
SWITZERLAND





Asset Classes

Private Credit | Private Equity | Real Estate | Infrastructure | Venture Capital

Asset Classes

Private Credit

SPECIALISED STRATEGIES:

- Distressed Debt
- Turnaround Financing
- Special Situations
- Event-Driven Financing
- Asset-Backed Lending
- Project Financing

DEBT INSTRUMENTS:

- Senior Debt
- Subordinated Debt
- Mezzanine Debt
- Unitranche Debt
- Secured Debt
- Unsecured Debt
- Convertible Debt
- Direct Lending

Private Equity

INVESTMENT STRATEGIES:

- Growth Capital
- Value-Added Investing
- Distressed Investing
- Sector-Specific Focus
- Platform Investments
- Buy-and-Build Strategy

STAGES OF INVESTMENT:

- Early Stage
- Growth Stage
- Expansion Stage
- Late Stage
- Buyout/Leveraged Buyout (LBO)
- Management Buyout (MBO)
- Management Buy-In (MBI)
- Turnaround/Restructuring

Real Estate

INVESTMENT STRATEGIES:

- Core Investments
- Core-Plus Investments
- Value-Add Investments
- Opportunistic Investments
- Distressed Real Estate
- Development Projects
- Real Estate Debt

STAGES OF INVESTMENT:

- Pre-Development
- Development
- Stabilisation
- Operational/Income-Generating
- Repositioning
- Exit/Disposition

Infrastructure

INVESTMENT STRATEGIES:

- Core Infrastructure
- Core-Plus Infrastructure
- Value-Add Infrastructure
- Opportunistic Infrastructure
- Greenfield Projects
- Brownfield Projects
- Public-Private Partnerships (PPPs)

STAGES OF INVESTMENT:

- Early Development
- Construction
- Ramp-Up
- Stabilisation
- Exit/Refinancing

Venture Capital

INVESTMENT STRATEGIES:

- Sector-Agnostic
- Industry-Specific
- Deep Tech
- Impact Investing
- Social Entrepreneurship

STAGES OF INVESTMENT:

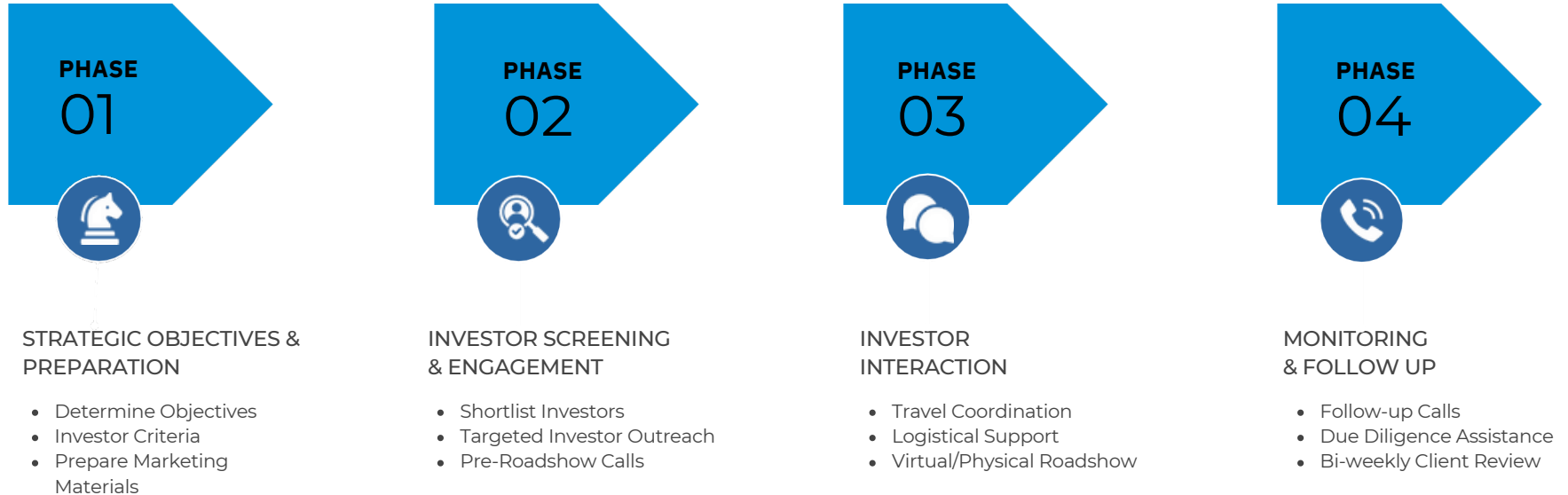
- Seed Stage
- Early Stage
- Growth Stage
- Expansion Stage
- Late Stage



Approach & Process

Planning & Implementation

A tailored approach to optimise the fund manager's objectives.



A blurred, blue-tinted photograph of a busy city street. In the foreground, several business professionals in suits are walking, their figures slightly out of focus. In the background, a dense city skyline is visible, featuring various skyscrapers and buildings. The overall atmosphere is professional and dynamic.

Our Capital Raising Team



Ankush Mehta

Founder & CEO

Investor Geographies: UK/Europe/India

Types Of LPs/Investors: Family Offices and Institutional Investors

Ankush, founder of Bespoke Connections since 2012, recognized the market potential in linking private market investments with sophisticated investors. Based in London, he oversees global operations, expanding market coverage across the UK, Europe, the Middle East, and Asia. Ankush collaborates closely with institutional investors, family offices, high net worth individuals, asset managers, and private bankers.

In addition to Bespoke, Ankush co-founded the deal flow platform BConnect Club and the German property investment company PropTech Asset Management. Originally from Northern India, he moved to the UK in 1999 to pursue his MBA.

Before founding Bespoke, Ankush led the Investments & Legal division at a prominent international business development consultancy. He holds a bachelor's degree in commerce and earned his MBA from Oxford Brookes University in the UK.

Track Record:

Ankush has raised over \$200M in recent years for opportunities within Private Equity, Venture Capital, Private Credit & Real Estate from Investors across UK, Europe & India.



Matthias Falkiewicz

Strategic Partner

Investor Geographies :

Germany/ Austria/ Switzerland

Types of LPs/ Investors :

Family Offices and Institutional Investors

Matthias Falkiewicz serves as Bespoke's Strategic Partner for the German-speaking market, overseeing selected mandates. He holds the esteemed position of Founder/Owner at MF-Capital GmbH, a BaFin-regulated entity headquartered in Germany, which extends its services seamlessly across EEA countries.

With an illustrious career spanning over 15 years, Matthias epitomizes senior-level expertise as a placement agent, boasting an impressive track record in the industry.

A distinguished alumnus of Goethe University Frankfurt, Matthias brings a wealth of knowledge and linguistic prowess to his role. Fluent in German, English, and Polish, he effortlessly navigates diverse cultural and business landscapes, fostering meaningful connections and driving unparalleled success in his endeavours.



Marc Peterzens

Strategic Partner

Investor Geographies :

Nordics/ Benelux

Types of LPs/ Investors :

Family Offices and Institutional Investors

With over 20 years of experience, Marc is an Alternative Investments Advisor and Business Development specialist, dedicated to forging partnerships with professional investors. As a Boutique Placement Agent, he collaborates with Private Equity, Venture Capital, and Alternative GPs, leveraging our extensive network across Europe and Asia for local access to LPs.

Additionally, Marc supports Growth Companies in scaling operations with the assistance of experienced CF partners. Specializing in Family Office and Investor/LP Partnerships, Marc facilitates deal-making and connections.

With a strong background in the placement business, including roles at State Street Global and Henderson, he has extensive networks in the Nordics and Benelux regions.



Mohamed Koubini

Strategic Partner

Investor Geographies :
Netherlands/ Belgium/ Germany/ France

Types of LPs/ Investors :
Family Offices and Institutional Investors

Mohamed Koubini, aka “Moh” handles Family Offices and Institutional Investors. He works from Amsterdam and has a strong network of investors in the Netherlands, Belgium, Germany, France, and the UK.

Moh worked with ING - market maker - for eight years and worked for a hedge fund dealing with asset managers, Family Offices, Wealth Managers, Private Banks, Institutional Investors and Brokers.



Ali Shirazi

Strategic Partner

Investor Geographies :
Scandinavia/Schweiz/Spain

Types of LPs/ Investors :
Family Offices and Institutional Investors

Ali Shirazi, an experienced senior investment professional with over 18 years of comprehensive expertise in Investment Banking, asset, and capital markets. As the Founder of Colere & Co Capital, actively engaged in investing, capital structures, fundraising, and advisory services.

Possesses a robust network and collaborates closely with institutional investors, single and multi-family offices, high-net-worth individuals, asset managers, and private bankers.



Jaiyong Kye

Strategic Partner

Investor Geographies :
South Korea

Types of LPs/ Investors :
Family Offices and Institutional Investors

Jaiyong Bespoke's Strategic Partner for the South Korean market and selected mandates. He is also the Managing Partner at Kye & Investment. Previously, Jaiyong held the position of Managing Director at KDB Daewoo Securities, leading overseas business development and strategic investment efforts, particularly in the United States.

With 30 years of experience in M&A and corporate finance, Jaiyong has a proven track record of advising global financial institutions and corporations.



Cenk Utkan
Strategic Partner

Investor Geographies:

Europe/US/Middle East

Types of LPs/Investors:

Family Offices and Institutional Investors

Cenk Utkan serves as the Managing Partner of Devonshire Warwick Capital LLP, a prominent placement agent providing capital raising services for alternative investment managers targeting clients across Europe, the US, and the Middle East. With fluency in English, French, and Turkish, Cenk is recognized as an FCA Securities and Financial Derivatives Representative in the United Kingdom.

Additionally, he holds the Capital Market Activities Level 3 License and Derivative Instruments License equivalencies issued by the Capital Markets Board of Turkey.



Yelena V. Zemt
Strategic Partner

Investor Geographies :

SUS/France/Luxembourg/Singapore

Types of LPs/Investors:

Family Offices and Institutional Investors

Yelena brings over 20 years of global finance expertise, spanning the US, France, Luxembourg, and Singapore. As a seasoned professional with a CFA, MBA, and Cambridge Senior Management Program credentials, she excels in investor relations and capital raising.

Her achievements include securing \$50M+, orchestrating cross-border transactions, and leading investor road shows.



Stefano Marchesani
Strategic Partner

Investor Geographies :

Italy/Switzerland

Types of LPs/Investors:

Family Offices and Institutional Investors

Stefano excels in networking, event organization, and identifying investors in Italy and Switzerland. With a proven track record in third-party fund marketing, he successfully raises funds for alternative strategies through his extensive investor network.

Passionate about connecting innovative solutions with supportive investors, Stefano leverages his entrepreneurial attitude and effective communication skills to generate value.



Lionel Sequeira

Strategic Partner

Investor Geographies :

Middle East

Types of LPs/ Investors :

SWFs, Family Offices and Institutional Investors

Lionel brings over 16 years of specialized expertise in investment and finance, with a strong record of achievements across diverse sectors. He excels in expanding business platforms and executing high-impact advisory and capital-raising initiatives.

Collaborations with esteemed regional banking institutions like First Abu Dhabi Bank, Emirates NBD, and the National Bank of Ras Al Khaimah demonstrate his proficiency in market analysis, investor engagement, corporate finance, and strategy development. Lionel's keen insights into the GCC market landscape make him a valuable resource for clients.



Talal Al-Faraj

Strategic Partner

Investor Geographies :

Middle East

Types of LPs/ Investors :

Family Offices and Institutional Investors

Talal Al-Faraj serves as a Strategic Partner at Bespoke, with a primary focus on the Middle East market and selected mandates. His professional journey includes roles in various sectors, including real estate, banking, and blockchain security, cultivated through internships, consulting, and banking experiences across the United States, China, and Kuwait.

Additionally, Talal is the co-founder of Sinless Bakery, a Gluten-free/sugar-free Manufacturing company based in the UAE.

Let's connect!



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UK . Germany . France . Switzerland . Spain . Netherlands . Sweden . Denmark . Finland . U.A.E. . Saudi Arabia . Bahrain . Qatar . Kuwait . South Korea

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